

Job Description – Manager-Staffing Sales (Logistics & Supply Chain Industry)

Manager- Staffing Sales- Logistics, Chennai

- Location: Chennai
- Experience: 4-5 years in Staffing Sales
- Salary: As per industry standards

Role & responsibilities

- Complete know-how of talent business including but not limited to payroll, recruitment, compliances, operations, and licenses.
- Ideal to possess strong market knowledge of manufacturing units in Tamil Nadu/Chennai.
- Having a good Database & Rapport with **Vendors, Direct Clients.**
- Candidate who **can commit good number of closures in a given time span.** Build and manage relationships with a target list of direct clients and partners at all levels, as well as key decision maker.
- A probationary period of 3 months (with a target to onboard a minimum of 200 headcounts during his period for manufacturing or warehouse business activity).

Preferred candidate profile

- Bachelor's degree 4+ years in staffing sales in Logistics and Supply chain industry
- Appreciation of HR /Payroll solution , commercials, including pricing and contractual/onboarding frameworks.
- Skilled in the local language
- Candidate must have **strong client contacts** and **strong client base.**
- Focused on targets, strong in talent service business