



- Designation: Business Development Manager
- Industry: Logistics and Supply Chain
- Location: Sultanpur, New Delhi
- Company: Holisol Logistics

Job Responsibilities:

1. Adding new customers.
2. Getting additional business from existing customers.
3. Cross functional business development.
4. Provide existing and prospective clients with current industry and market specific information as it relates to their business and investments
5. Build and manage a pipeline of potential customers
6. Collaborate with Sales & Operations
7. Ensuring client retention & customer servicing
8. Data management & analysis to generate reports for customers
9. Take ownership & be individually responsible for each customer's organic growth
10. Handling & Solving issues of customers

